

#### SORTA/Metro Finance Committee March 18, 2025 8:30 am-9:00 am Eastern Time

FINANCE COMMITTEE
TUESDAY, MARCH 18th, 2025 – 8:30 A.M.
SORTA/METRO AT HUNTINGTON CENTER
6th FLOOR SORTA BOARD ROOM
525 VINE STREET
CINCINNATI, OHIO 45202

#### **General Items:**

Call to order

Pledge of Allegiance

Remarks from the Board Chair

1 Approval of Finance Committee Minutes: February 18th, 2025

### **Briefing Items:**

2 Financial Results as of February 28th, 2025 (Tim Walker)

#### **Action Items:**

3 Approval of Investment of Funds Report as of February 28th, 2025 (Tim Walker)

#### Other Items:

**New Business** 

Adjournment

The next regular meeting of the Finance Committee has been scheduled for

Tuesday, April 15th, 2025, at 8:30 a.m.

# FINANCE COMMITTEE TUESDAY, FEBRUARY 18<sup>th</sup>, 2025 – 8:30 A.M. SORTA/METRO AT HUNTINGTON CENTER 6<sup>th</sup> FLOOR SORTA BOARD ROOM 525 VINE STREET CINCINNATI, OHIO 45202

COMMITTEE MEMEBERS APPOINTED: Chelsea Clark (Chair), Jay Bedi, Dan Driehaus, and KZ Smith

COMMITTEE/BOARD MEMBERS PRESENT: Tianay Amat, Jay Bedi, Chelsea Clark, Dan Driehaus, Blake Ethridge, Pete Metz, Briana Moss, Sara Sheets, and KZ Smith

COMMITTEE MEMBERS ABSENT: Tony Brice, Trent Emeneker, Kala Gibson, Neil Kelly, Gwen Robinson, Greg Simpson, and Sonja Taylor

STAFF MEMBERS PRESENT: Andy Aiello, Steve Anderson, Julie Beard, John Edmondson, Joe Ferguson, Darryl Haley, Adriene Hairston, Brandy Jones, Natalie Krusling, Sharyn Lacombe, Bradley Mason, Ted Meyer, John Ravasio, Jason Roe, Tony Russo, Kevin Ruth, Mark Samaan, Bill Spraul and Tim Walker

OTHERS PRESENT: Kim Schaefer (Vory's)

#### Call to Order

Ms. Clark called the meeting to order.

#### 2. Pledge of Allegiance

The Pledge of Allegiance was recited.

#### 3. Approval of Minutes of January 21st, 2025

Mr. Metz moved, and Ms. Sheets seconded that the minutes from January 21st, 2025, be approved. By voice vote the committee approved the minutes.

#### 4. Financial Report as of January 31st, 2025

Mr. Walker presented the January financial results. Total revenues were \$13.2 million, which was unfavorable to budget by \$27K. Total expenses were \$13.8 million, which is favorable to budget by \$715k. Operating Capital Contribution was \$0.6 million, which was favorable to budget by \$688k. Ridership was 991k, which was unfavorable to budget by 106k. Mr. Walker then reviewed the contributing factors to these variances.

The Committee accepted the report as presented.

#### 5. Fuel Hedging Report

Mr. Kevin Ruth presented the fuel hedging report which indicated that as of January 31st, 2025, fuel is favorable to budget by \$97,308.

The Committee accepted the report as presented.

#### 6. Approval of Investment of Funds Reports as of January 31st, 2025

Mr. Walker presented the January report noting the yields of SORTA 4.36% for January compared to the prior month of 4.35% for the month of December.

Mr. Walker presented the report noting yields for the Infrastructure Transit Fund of 4.42% for January compared to the prior month of 4.46% for the month of December.

Ms. Clark moved, and Mr. Metz seconded that the Investment of Funds as of January 31st, 2025 be approved.

By voice vote the committee approved the reports.

The Committee approved the report as presented.

#### **New Business**

N/A

#### 7. Adjournment

The meeting adjourned at 8:47 A.M.



**Financial Summary - February 2025** 

**Report Out Date – March 18, 2025** 

## **Agenda – Financial Summary**



- Statement of Operations for February '25
  - Key Drivers
  - Detail Profit & Loss Statement
  - County Sales Tax Trend

Cashflow and Obligation Report

Investment Balance Update

## **Profit & Loss – Summary / Key Drivers**

## **Summary**

- -Total Revenue \$13.1M unfavorable to Budget (\$112k) or (0.8%)
- Total Expense \$12.7M favorable to Budget \$161k or 1.3%
- Operating Capital Contribution \$0.4M favorable to Budget \$49k
- Note: Ridership total is 1,052k unfavorable to Budget (114k) or (9.8%)

## **Revenue**

- Total Operating Revenue \$1.8M unfavorable to Budget (\$43k) or (2.3%)
- Non-Transportation \$0.6M unfavorable to Budget (\$69k) or (10.0%)
- County Sales Tax \$9.2M on Budget; see additional slide on county sales tax
- Federal Grants \$1.5M on Budget

## **Expense**

- Wages & Benefits \$9.3M favorable to budget \$306k or 3.2%
- Fuel and Lubricants \$603k favorable to budget \$23k or 3.7%
- Parts & Supplies \$872k unfavorable to Budget (\$23k) or (2.7%)
- All Other \$1.9M unfavorable to Budget (\$161k) due to timing of advertising costs

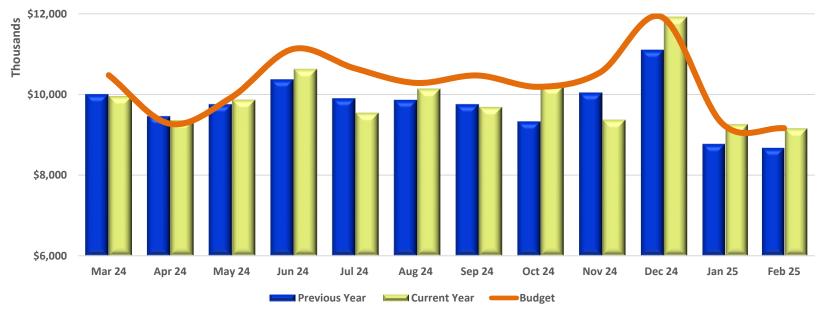


2 Mo Ending February 28, 2025	Month			Year to Date					
(\$ In Thousands)	Actual	Budget	Fav(Ur	ıfav)	Actual	Budget	Fav(Un	fav)	Prior Year
Ridership			•			•	•		
Regular	837,746	967,975	(130,229)	(13.5%)	1,673,621	1,871,694	(198,073)	(10.6%)	1,691,216
CPS	19 1,4 4 4	176,000	15,444	8.8%	314,379	336,600	(22,221)	(6.6%)	316,324
Subtotal Fixed Route	1,029,190	1,143,975	(114,785)	(10.0%)	1,988,000	2,208,294	(220,294)	(10.0%)	2,007,540
Access	13,427	15,112	(1,685)	(11.2%)	26,414	30,703	(4,289)	(14.0%)	29,542
MetroNow!	9,406	7,400	2,006	27.1%	19,003	14,800	4,203	28.4%	9,980
Total Ridership	1,052,023	1,166,487	(114,464)	(9.8%)	2,033,417	2,253,797	(220,380)	(9.8%)	2,047,062
Operating Revenue									
Metro Fares	\$ 1,086	\$ 1,201	\$ (115)	(9.6%)	\$ 2,074	\$ 2,252	\$ (178)	(7.9%)	\$ 2,047
Access Fares	50	61	(11)	(18.0%)	97	122	(25)	(20.5%)	116
MetroNow! Fares	19	15	4	26.7%	38	31	7	22.6%	20
CPS Fares	452	366	86	23.5%	868	709	159	22.4%	697
Other	183	190	(7)	(3.7%)	372	390	(18)	(4.6%)	345
Total Operating Revenue	1,790	1,833	(43)	(2.3%)	3,449	3,504	(55)	(1.6%)	3,225
Non-Operating Revenue									
County Sales Tax	9,165	9,165	-	-	18,434	18,434	-	-	19,313
Federal Subsidies	1,513	1,513	-	-	3,026	3,026	-	-	1,685
Non Transportation	6 18	687	(69)	(10.0%)	1,339	1,422	(83)	(5.8%)	1,629
Total Non-Operating Revenue	11,296	11,365	(69)	(0.6%)	22,799	22,882	(83)	(0.4%)	22,627
Total Revenue	13,086	13,198	(112)	(0.8%)	26,248	26,386	(138)	(0.5%)	25,852
Expenses									
Employee Wages & Benefits	9,337	9,643	306	3.2%	19,888	20,644	756	3.7%	19,093
Fuel & Lubricants	603	626	23	3.7%	1,189	1,349	160	11.9 %	1,14 0
Parts & Supplies	872	849	(23)	(2.7%)	1,699	1,726	27	1.6%	1,6 12
Casualty & Liability	-	-	-	n/a	-	-	-	n/a	-
Everybody Rides Metro Fund	19	35	16	45.7%	42	70	28	40.0%	-
Other	1,855	1,694	(16 1)	(9.5%)	3,642	3,547	(95)	(2.7%)	2,976
Total Expenses	12,686	12,847	161	1.3%	26,460	27,336	876	3.2%	24,821
Operating Capital Contribution	\$ 400	\$ 351	\$ 49		\$ (212)	\$ (950)	\$ 738		\$ 1,031



## **County Sales Tax – Year to Date**





(\$000's)	Mar 24	Apr 24	May 24	Jun 24	Jul 24	Aug 24	Sep 24	Oct 24	Nov 24	Dec 24	Jan 25	Feb 25
Current Year	\$9,963	\$9,366	\$9,875	\$10,636	\$9,551	\$10,149	\$9,696	\$10,205	\$9,380	\$11,928	\$9,269	\$9,165
Budget	\$10,479	\$9,273	\$9,932	\$11,128	\$10,652	\$10,288	\$10,473	\$10,191	\$10,545	\$11,928	\$9,269	\$9,165
Previous Year	\$10,010	\$9,465	\$9,761	\$10,375	\$9,906	\$9,869	\$9,762	\$9,336	\$10,049	\$11,105	\$8,781	\$8,683

## **Cashflow and Obligation Report**

Overnight Investments	\$35,251,004
Securities & CD's	\$121,604,010



\$156,855,014

(\$2,823,178)

\$7,381,000

\$4,557,823

COO 040 004

Current Cap	ital Pecerve	Obligations
Current Cap	ntai Reserve	Obligations

**Net Unrestricted Securities Available** 

2025 Remaining Operating Budget Surplus (Deficit) Mar-Dec

Net Unrestricted Securities + '25 Operating Budget Surplus

Total All Securities (2/28/2025)

Total Current Capital Reserve Obligations		\$159,678,192
All Other Obligations		\$6,500,000
2 Months of Operating Expenses		\$26,000,000
100% Local Projects (Prior Years Open + Current Year)		\$37,949,866
Local Match - FTA and ODOT Grants		\$15,085,032
Total BRT		\$74,143,294
BRT Project Development (Hamilton & Reading Corridors) - Amts Pd Future BRT Capital Match (Fed 70% & Local 30%)	\$33,643,294 \$40,500,000	

## **Investment of Funds Report**

	Operating Fund		Infrastructure Fund		
	Principal	Yield	Principal	Yield	
Overnight Investments					
STAR Ohio	\$34,951,343	4.48%	\$38,509,744	4.48%	
Trust Account/Fed Govt Oblig Issue MM	-	0.00%	373,573	4.23%	
Fifth Third Bank Concentration Account	299,661	0.00%	33,920	0.00%	
Subtotal Overnight Investments	\$35,251,004	4.44%	\$38,917,237	4.47%	
Securities and CD's					
U.S. Agencies	\$77,068,602	4.54%	\$29,422,389	4.34%	
Certificate of Deposit	1,236,407	2.00%		0.00%	
Commercial Paper	8,199,216	4.87%	9,461,395	4.51%	
U.S. Treasuries	35,099,785	3.77%	58,120,607	4.39%	
Subtotal Securities and CD's	\$121,604,010	4.32%	\$97,004,391	4.38%	
Days to Maturity	517		526		
Total All Securities (2/28/2025)	\$156,855,014	4.35%	\$135,921,628	4.41%	
Total All Securities (1/31/2025)	\$155,010,818	4.36%	\$133,447,289	4.42%	
Funds provided by (required for) Operations during February	\$2,107,390		\$3,634,735		
Funds provided by (required for) Capital during February	(\$263,194)		(\$1,160,396)		
Change in Cash during February 2025	\$1,844,196		\$2,474,339		
Monthly Investment Income	\$533,727		\$462,547		
Year to Date Investment Income	\$1,149,297		\$966,342		
NOTE: Total All Securities (2/29/2024)	\$177,878,272		\$109,578,796		



Approved:

Tim Walker

Chief Financial Officer